

# SUMMARY ACTION MINUTES

## SPECIAL MEETING FIRST 5 ORANGE COUNTY, CHILDREN & FAMILIES COMMISSION

*Wednesday, March 1, 2023, 9:00 A.M.*

Orange County Transportation Authority Conference Center  
550 South Main Street  
Orange, California

**RAMIN BASCHSHI, MD**  
Chair

**DOUG CHAFFEE**  
Vice Chair

**CLAYTON CHAU, MD**  
Commissioner

**KATHERINE CHIU, MD, MBA**  
Commissioner

**LEAH ERSOYLU, PhD.**  
Commissioner

**JACKIE FILBECK**  
Commissioner

**YVETTE LAVERY, MPA, MBE**  
Commissioner

**SUSAN MCCLINTIC**  
Commissioner

**AN TRAN**  
Commissioner

ATTENDANCE: Commissioners Baschshi, Chaffee, Chau, Ersoylu, Filbeck, Lavery, McClintic and Tran

EXCUSED: Commissioner Chiu

PRESENT: PRESIDENT/CEO  
COMMISSION COUNSEL  
CLERK OF THE COMMISSION

Kimberly Goll  
Cassie Trapesonian  
Jamie Ross, Deputy

### **PLEDGE OF ALLEGIANCE**

Pledge of Allegiance led by Commission Counsel Cassie Trapesonian

**PUBLIC COMMENTS:** None

## SUMMARY ACTION MINUTES

### **REGULAR ITEMS:** (Items 1-2)

1. Adopt Resolutions Authorizing Agreements with the Orange County Social Services Agency and designated organizations to Produce the Annual Report on the Conditions of Children in Orange County and Authorize Receipt of Project Funding  
321456789      **APPROVED AS RECOMMENDED**  
x                      *RESOS: 23-003 - 004 C&FC*
2. Adopt Resolution Authorizing a New Agreement with First 5 California to support Home Visiting Coordination work  
751234689      **APPROVED AS RECOMMENDED**  
x                      *RESO: 23-005 C&FC*

### **PRESENTATION:** (Item 3)

3. Receive Presentation on Strategic and Long-Term Financial Planning  
**PRESENTED**

### **COMMISSION COMMENTS & ADJOURNMENT:**

COMMISSION COMMENTS: None

ADJOURNED: 10:35 A.M.

# SUMMARY ACTION MINUTES

\*\*\* KEY \*\*\*

## *Left Margin Notes*

1 Ramin Baschshi, MD	A = Abstained
2 Doug Chaffee	X = Excused
3 Clayton Chau, MD	N = No
4 Katherine Chiu, MD, MBA	C.O. = Commission Order
5 Leah Ersoylu, PhD	
6 Jackie Filbeck	
7 Yvette Lavery, MPA, MBE	Reso = Resolution
8 Susan McClintic	Ord = Ordinance
9 An Tran	

*(1st number = Moved by; 2nd number = Seconded by)*

/s/

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*RAMIN BASCHSHI, MD*  
*Chair*


/s/

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*Jamie Ross, Deputy*  
*Clerk of the Commission*

**DATE:** February 21, 2023

**TO:** First 5 Orange County

**FROM:** Kimberly Goll, President/CEO 

**ACTION:** Adopt Resolutions Authorizing Agreements with the Orange County Social Services Agency and designated organizations to produce the Annual Report on the Conditions of Children in Orange County and Authorize Receipt of Project Funding

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**SUMMARY:**

First 5 Orange County has been the lead agency for the project management and production of the Annual Report on the Conditions of Children in Orange County since 2015. The report tracks countywide trends that are important for strategic planning and funding decisions. This item requests approval to enter agreements with consultants for three years beginning March 1, 2023.

**DISCUSSION:**

First 5 Orange County has a longstanding commitment to the development of the Annual Report on the Conditions of Children in Orange County. In partnership with the Orange County Social Services Agency (SSA) and community stakeholders, we developed the Conditions of Children reports annually from 2015 through 2022. The Report provides an assessment of the status of children through the lenses of healthcare, the economy, education, and public safety. In addition, working with the Board of Supervisors and SSA, we facilitate Community Forums to share report findings and generate discussion and ideas for ways to address needs highlighted in the report.

In January 2023, First 5 OC responded to SSA's Request for Proposals for a contractor to produce the Conditions of Children report for the next three years. In February, we received notification confirming that we were selected to manage and produce the Report. We are requesting authorization to receive \$113,000 per year from SSA to produce the 29<sup>th</sup> – 31<sup>st</sup> annual reports.

Additionally, we are requesting authorization to enter agreements with the report production team (Attachment 2). The team includes an evaluation firm for both project management and content development, and a graphic design firm. In the past, First 5 has provided in-kind or cash support for production of the report. This includes funding the project management of the report as an in-kind contribution as well as direct costs for report printing, community forums and mailing. We recommend continuing this in-kind and cash support. The total cost of the report is estimated to be \$165,500 per year. The first report under this new contract is scheduled for release in fall of 2023.

**STRATEGIC PLAN & FISCAL SUMMARY:**

The recommended actions have been reviewed in relation to the Strategic Plan and are consistent with all goal areas. Funding to support the 29<sup>th</sup> – 31<sup>st</sup> reports on the Conditions of Children is included in the Fiscal Year 2022-2023 budget within the evaluation funding category and funding will be included in future budgets for the following two years of the report.

**PRIOR COMMISSION ACTIONS:**

- October 2021 – Authorize receipt of \$113,000 and adopt resolution authorizing the President/CEO, or designee, and Commission Counsel to prepare and negotiate an amendment to agreement with the Orange County Social Services Agency for the production of the 2022 Report on the Conditions of Children in Orange County and authorizing the President/CEO, or designee, and Commission Counsel to prepare and negotiate amendments to agreements with designated organizations to provide evaluation, project management, and graphic design services for the 2022 Annual Report on the Conditions of Children in Orange County

**RECOMMENDED ACTIONS:**

1. Authorize receipt of \$113,000 each year for three years, and adopt resolution (Attachment 2) authorizing the President/CEO, or designee, and Commission Counsel to prepare and negotiate an agreement with the Orange County Social Services Agency to produce the 29<sup>th</sup> – 31<sup>st</sup> Reports on the Conditions of Children in Orange County.
2. Adopt resolution (Attachment 3) authorizing the President/CEO, or designee, and Commission Counsel to prepare and negotiate agreements with designated organizations to provide evaluation, project management, and graphic design services for the 29<sup>th</sup> – 31<sup>st</sup> Report on the Conditions of Children in Orange County for the terms and in the amounts as specified in Attachment 3.

**ATTACHMENTS:**

1. Report on the Conditions of Children in Orange County Term Sheet
2. Resolution – Orange County Social Services Agency
3. Resolution – Conditions of Children Report Consultants

**CONTACT:** Lisa Burke

**29<sup>TH</sup> – 31<sup>ST</sup> REPORT ON THE CONDITIONS OF CHILDREN IN ORANGE COUNTY  
Term Sheet**

<b>Agreement Number</b>	<b>Organization</b>	<b>Term</b>	<b>Annual Funding</b>	<b>Maximum Funding Obligation</b>	<b>Description</b>	<b>Funding Source</b>
PS-283	Health Management Associates	3/1/2023-2/28/2026	\$129,000	\$387,000	Content development, data collection and analysis	- \$249,000 OC SSA funding (\$83,000/yr) - First 5 OC match for remaining costs up to \$46,000/yr
PS-284	Luis Alvarado Designs	3/1/2023-2/28/2026	\$22,000	\$66,000	Graphic design	- \$57,000 OC SSA funding (\$19,000/yr) - First 5 OC match for remaining costs up to \$3,000/yr
N/A	County Vendor	N/A	\$11,000	\$33,000	Printing copies of report	- \$22,500 OC SSA funding (\$7,500/yr) - First 5 OC match for remaining costs up to \$3,500/yr
N/A	Children and Families Commission	N/A	\$3,500	\$10,500	Administrative oversight for community forum and report production	- \$10,500 OC SSA funding (\$3,500/yr) - First 5 OC will cover any additional event costs
<b>Total</b>			<b>\$165,500</b>	<b>\$496,500</b>		

**CHILDREN AND FAMILIES COMMISSION OF ORANGE COUNTY**

**RESOLUTION NO. \_\_\_-23-C&FC**

**March 1, 2023**

**A RESOLUTION OF THE CHILDREN AND FAMILIES COMMISSION OF ORANGE COUNTY DIRECTING THE PRESIDENT/CEO AND COMMISSION COUNSEL TO PREPARE AND NEGOTIATE AN AGREEMENT WITH THE ORANGE COUNTY SOCIAL SERVICES AGENCY FOR THE CONDITIONS OF CHILDREN REPORT; AND AUTHORIZING APPROVAL AND EXECUTION OF SUCH AGREEMENT ON BEHALF OF THE COMMISSION**

**WHEREAS**, in order to facilitate the creation and implementation of an integrated, comprehensive, and collaborative system of information and services to enhance optimal early childhood development, the legislature adopted legislation set forth in the California Children and Families Act of 1998, Health and Safety Code Section 130100, *et seq.* (as amended, the “Act”) implementing the Children and Families First Initiative passed by the California electorate in November, 1998 and establishing the California Children and Families Commission and County Children and Families Commissions, including this Children and Families Commission of Orange County (“Commission”); and

**WHEREAS**, Commission adopted its Strategic Plan to define how funds authorized under the Act and allocated to the Commission should best be used to meet the critical needs of Orange County’s children prenatal to five years of age as codified in the Act; and

**WHEREAS**, Commission desires to enter into an agreement (hereinafter referred to as the “Agreement”) with the Orange County Social Services Agency (hereinafter referred to as “Contractor”) for production of the 29<sup>th</sup> – 31<sup>st</sup> Conditions of Children Report;

**WHEREAS**, the Commission desires to enter into the Agreement (“Agreement”) with Contractor for the terms and in the amounts as specified in the March 1, 2023 staff report for this Agenda Item (hereinafter referred to as the “Agenda Item”); and

**WHEREAS**, Commission desires to enter into the Agreement with Contractor in furtherance of the purposes of the Act and the Strategic Plan on the terms and conditions set forth in the Agreement; and

**WHEREAS**, Commission has reviewed the staff report for the Agenda Item relating to the scopes of services to be provided and hereby finds and determines that the proposed Agreement is in furtherance of and consistent with the Commission’s Strategic Plan; and

**WHEREAS**, Commission desires to authorize the Commission Chair and Commission Clerk to execute the Agreement with the Contractor in the amount and for the terms as specified in the Agenda Item;

**NOW, THEREFORE, BE IT RESOLVED BY THE COMMISSIONERS OF THE CHILDREN AND FAMILIES COMMISSION OF ORANGE COUNTY AS FOLLOWS:**

**Section 1** Commission finds and determines the foregoing Recitals are true and correct and are a substantive part of this Resolution.

**Section 2** Commission authorizes the President/CEO, or designee, and Commission Counsel to prepare and negotiate the Agreement with the Contractor to in the amounts and for the terms consistent with the March 1, 2023 staff report and scope of services referenced therein.

**Section 3** The Agreement will be on the form provided by the Contractor and shall be reviewed and approved by the President/CEO, or designee, and Commission Counsel, or designee. The approval by the President/CEO, or designee, of the Agreement shall be conclusively evidenced by the execution of such Agreement by the Commission Chair and delivery thereof to the Commission Clerk.

**Section 4** Commission hereby approves the Agreement with Contractor in the amounts and for the terms as specified in the March 1, 2023 staff report for this Agenda Item.

**Section 5** The Commission Chair and the Clerk of the Commission are hereby authorized to execute and attest, respectively, the Agreement on behalf of the Commission.

**Section 6** A copy of the Agreement when executed by the Commission Chair and attested by the Clerk of the Commission shall be appended hereto as a part of Exhibit A to this Resolution. Exhibit A is hereby fully incorporated as a part of this Resolution by this reference and made a part hereof. The final executed Agreement shall be placed on file in the office of the Clerk of the Commission.

**Section 7** In addition to the authorization of Section 2 above, the President/CEO, or designee, is hereby authorized, on behalf of the Commission, (i) to sign all documents necessary and appropriate to carry out and implement the Agreement, including any Amendment(s); (ii) to cause the issuance of warrants; (iii) to administer the Commission's obligations, responsibilities, and duties to be performed under such Agreement and any Amendment(s); and (iv) during the term thereof to provide waivers, administrative interpretations, and minor modifications of the provisions of such Amendment(s) in the furtherance thereof.

**Section 8** The Clerk of the Commission shall certify to the adoption of this Resolution.



The foregoing resolution was passed and adopted by the following vote of the Children and Families Commission of Orange County on March 1, 2023 to wit:

AYES Commissioners: \_\_\_\_\_

NOES Commissioner(s): \_\_\_\_\_

EXCUSED Commissioner(s): \_\_\_\_\_

ABSTAINED Commissioner(s): \_\_\_\_\_

\_\_\_\_\_  
CHAIR

STATE OF CALIFORNIA )  
 )  
COUNTY OF ORANGE )

I, ROBIN STIELER, Clerk of the Commission of Orange County, California, hereby certify that a copy of this document has been delivered to the Chair of the Commission and that the above and foregoing Resolution was duly and regularly adopted by the Children and Families Commission of Orange County.

**IN WITNESS WHEREOF**, I have hereto set my hand and seal.

\_\_\_\_\_  
ROBIN STIELER  
Clerk of the Commission, Children and Families  
Commission of Orange County, County of Orange,  
State of California

Resolution No: \_\_-23-C&FC

Agenda Date: March 1, 2023

Item No. \_\_



I certify that the foregoing is a true and correct copy of the Resolution adopted by the

ROBIN STIELER, Clerk of the Commission

By: \_\_\_\_\_  
Deputy

**EXHIBIT A TO RESOLUTION OF COMMISSION**

(Attach copy(ies) of final executed Agreement)

**CHILDREN AND FAMILIES COMMISSION OF ORANGE COUNTY**

**RESOLUTION NO. \_\_\_-23-C&FC**

**March 1, 2023**

**A RESOLUTION OF THE CHILDREN AND FAMILIES COMMISSION OF ORANGE COUNTY AUTHORIZING THE PRESIDENT/CEO AND COMMISSION COUNSEL TO PREPARE AND NEGOTIATE AGREEMENTS, AT THE PRESIDENT/CEO'S SOLE DISCRETION, WITH DESIGNATED ORGANIZATIONS FOR PRODUCTION OF THE CONDITIONS OF CHILDREN REPORT; AND, AUTHORIZING APPROVAL AND EXECUTION OF SUCH AGREEMENTS ON BEHALF OF THE COMMISSION**

**WHEREAS**, in order to facilitate the creation and implementation of an integrated, comprehensive, and collaborative system of information and services to enhance optimal early childhood development, the legislature adopted legislation set forth in the California Children and Families Act of 1998, Health and Safety Code Section 130100, *et seq.* (as amended, the "Act") implementing the Children and Families First Initiative passed by the California electorate in November, 1998 and establishing the California Children and Families Commission and County Children and Families Commissions, including this Children and Families Commission of Orange County ("Commission"); and

**WHEREAS**, Commission adopted its Strategic Plan to define how funds authorized under the Act and allocated to the Commission should best be used to meet the critical needs of Orange County's children prenatal to five years of age as codified in the Act; and

**WHEREAS**, the Commission desires to enter into agreements for production of the 29<sup>th</sup> – 31<sup>st</sup> Conditions of Children Report (hereinafter collectively referred to as the "Agreements"), at the President/CEO's sole discretion, with designated organizations (hereinafter referred to as the "Contractors") identified in the staff report for this March 1, 2023 Agenda Item (hereinafter referred to as the "Agenda Item"), for the terms, in the amounts, and on the conditions as described therein.

**WHEREAS**, Commission desires to enter into the Agreements with the Contractors in furtherance of the purposes of the Act and the Strategic Plan on the terms and conditions set forth in each Agreement; and

**WHEREAS**, Commission has reviewed the Agenda Item relating to the scopes of services to be provided and hereby finds and determines that the proposed Agreements are in furtherance of and consistent with the Commission's Strategic Plan; and

**WHEREAS**, Commission desires to authorize the Commission Chair and Commission Clerk to execute the Agreements with each of the Contractors for the terms, in the amounts, and on the conditions as specified in the Agenda Item.

**NOW, THEREFORE, BE IT RESOLVED BY THE COMMISSIONERS OF THE CHILDREN AND FAMILIES COMMISSION OF ORANGE COUNTY AS FOLLOWS:**

**Section 1** Commission finds and determines the foregoing Recitals are true and correct and are a substantive part of this Resolution.

**Section 2** Commission authorizes the President/CEO, or designee, and Commission Counsel to prepare and negotiate Agreements with each of the Contractors for the terms, in the amounts, and on the conditions consistent with the Agenda Item; and

**Section 3** The form of the Agreements shall be substantially similar to the standard form agreements, subject to minor, non-substantive revisions, or as otherwise required to comply with grant funding sources, and will be reviewed and approved by the President/CEO, or designee, and Commission Counsel. The approval by the President/CEO, or designee, of the Agreements shall be conclusively evidenced by the execution of such Agreements by the Commission Chair and delivery thereof to the Commission Clerk.

**Section 4** Commission hereby approves the Agreements, which will be authorized at the President/CEO's sole discretion, with each of the Contractors for the terms, in the amounts, and on the conditions as specified in the Agenda Item.

**Section 5** The Commission Chair and the Clerk of the Commission are hereby authorized to execute and attest, respectively, the Agreements on behalf of the Commission.

**Section 6** A copy of each final Agreements when executed by the Commission Chair and attested by the Clerk of the Commission shall be appended hereto as a part of Exhibit A to this Resolution. Exhibit A is hereby fully incorporated as a part of this Resolution by this reference and made a part hereof. Each final executed Agreement shall be placed on file in the office of the Clerk of the Commission.

**Section 7** In addition to the authorization of Section 2 above, the President/CEO, or designee, is hereby authorized, on behalf of the Commission, (i) to sign all documents necessary and appropriate to carry out and implement the Agreement(s), including any Amendment(s); (ii) to cause the issuance of warrants; (iii) to administer the Commission's obligations, responsibilities, and duties to be performed under such agreement(s); and (iv) during the term thereof to provide waivers, administrative interpretations, and minor modifications of the provisions of such agreement(s) in the furtherance thereof.

**Section 8** The Clerk of the Commission shall certify to the adoption of this Resolution.

The foregoing resolution was passed and adopted by the following vote of the Children and Families Commission of Orange County on March 1, 2023 to wit:

AYES Commissioners: \_\_\_\_\_

NOES: Commissioner(s): \_\_\_\_\_

EXCUSED: Commissioner(s): \_\_\_\_\_

ABSTAINED: Commissioner(s) \_\_\_\_\_

\_\_\_\_\_  
CHAIR

STATE OF CALIFORNIA )  
 )  
COUNTY OF ORANGE )

I, ROBIN STIELER, Clerk of the Commission of Orange County, California, hereby certify that a copy of this document has been delivered to the Chair of the Commission and that the above and foregoing Resolution was duly and regularly adopted by the Children and Families Commission of Orange County.

**IN WITNESS WHEREOF**, I have hereto set my hand and seal.

\_\_\_\_\_  
ROBIN STIELER  
Clerk of the Commission, Children and Families Commission of  
Orange County, County of Orange, State of California

Resolution No: \_\_-23-C&FC

Agenda Date: March 1, 2023

Item No. \_\_



I certify that the foregoing is a true and correct copy of the Resolution adopted by the

Robin Stieler, Clerk of the Commission

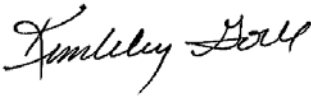
By: \_\_\_\_\_  
Deputy

**EXHIBIT A TO RESOLUTION OF COMMISSION**

(Attach copy(ies) of final executed Agreements)

**DATE:** February 23, 2023

**TO:** First 5 of Orange County

**FROM:** Kimberly Goll, President/CEO 

**ACTION:** Adopt Resolution Authorizing a New Agreement with First 5 California to support Home Visiting Coordination work

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**SUMMARY:**

In August of 2020, First 5 Orange County approved receiving \$200,000 from First 5 California and designating \$200,000 in match funds to support home visiting coordination. Staff provided a detailed accounting of the activities that have been supported through this funding at the December 2022 meeting. This agenda item requests approval to enter into a new agreement with First 5 California to continue home visiting coordination for two years.

**DISCUSSION:**

First 5 Orange County, with support from Health Management Associates, is facilitating a countywide collaborative to develop a collective vision and begin the work essential to building and enhancing a coordinated home visiting system. The First 5 Board received a comprehensive update on these activities at the December 2022 meeting and that presentation is included as Attachment 1.

First 5 Orange County was awarded \$200,000 of Home Visiting Coordination funds from First 5 California to begin and support the system coordination work. First 5 California required all recipients to provide a one-to-one match with local funding. That contract ends on June 30, 2023, and First 5 California has issued a Request for Proposal (RFP) to continue this work, due by March 31, 2023.

There are several changes to the administrative structure of this potential funding including no longer requiring a local match. The most significant change is that previously each county submitted and received funding for their county's collaborative work, compared with the new proposal that requires a regional, joint-county approach. The RFP structures the local counties within geographical regions and requires a joint proposal where one county will receive the funding for the region and provide an administrative infrastructure for distribution to the counties. Our region includes Imperial, Riverside and San Bernardino counties.

Given the limited administrative capacity of the other counties in our region, we have volunteered to serve in this backbone function. It will require us to: 1) enter into an agreement with First 5 California for a total amount of \$1,748,005; 2) develop subcontracts with each county and any regional technical assistance providers; and 3) develop invoices to First 5 California, collect supporting documentation from each county, and submit progress reports. We have served in this capacity for the same region in a similar structure for First 5 California's IMPACT funding. As a region and with the support of Health Management Associates, we have begun the process of

developing action plans and budgets for the coming two fiscal years and identified regional technical assistance needs.

Staff recommends the approval of a resolution to enter into an agreement with First 5 California for a two year term starting July 1, 2023 and for a maximum reimbursement of \$1,748,005 as required by the RFP. Once funding announcements have been made, we will return to the Board for approvals of the subcontracts with each county and identified regional technical assistance providers. This additional funding will be critical to support our local home visiting coordination work which continues to gain momentum and support.

**STRATEGIC PLAN & FISCAL SUMMARY:**

The recommended action is consistent with First 5 Orange County's Strategic Plan. The revenue and associated expenditures will be included in our Fiscal Year 2023-2024 and 2024-2025 budget.

**PRIOR COMMISSION ACTIONS:**

- December 2022 – Update on countywide coordination of home visiting service, funding, and activities
- December 2021 – Update on countywide coordination of home visiting services, funding, and activities
- February 2020 – Commission adoption of agreements for PN3 services

**RECOMMENDED ACTIONS:**

1. Authorize receipt of \$1,748,005 from and adopt a resolution (Attachment 2) authorizing the President/CEO, or designee, and Commission Counsel to prepare and negotiate an agreement with First 5 California for two-year term to support the development of a plan to better align and sustain home visiting services in Orange County and the region that includes San Bernardino, Riverside, and Imperial Counties.

**ATTACHMENT:**

1. Presentation on Home Visiting Collaborative
2. Resolution

**CONTACT:** Sara Brown





# Countywide Home Visiting Coordination

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December 2022

# Presentation Purpose

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- Update on the Countywide Home Visiting Systems Work
- Will Building and Policy Change Opportunities
- Practice Change Opportunities

# Early Intervention & Family Support



- Prenatal to 3 is a critical time period for early intervention and family support
- Evidence based Home Visiting is a specific intervention that is effective in promoting early relational health, early identification of needs, and linkage to services and supports
- Intersects several conditions included in the Strategic Plan

# Home visiting is a critical platform for the Prenatal-3 population



# Countywide Home Visiting System Work

# 2022 Work Plan

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- Step 1: Develop Vision and Priorities
- Step 2: Build Collaborative Partners' Commitment
- Step 3: Complete a Landscape Analysis
- Step 4: Prioritize & Advance System Change Opportunities

# Vision Statement

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Orange County's early childhood system provides **easy and equitable access** to culturally-responsive, integrated supports to all Orange County expectant and parenting families (up to age three), prioritizing families that would benefit most from early interventions.

- **Families** are engaged, at every stage, as partners in building the foundation for lifelong well-being and healthy development.
- **Providers across the system work together** to codesign solutions to ensure high-quality services and supports.
- **Funders** (public and private) work collaboratively and with transparency to align expectations, resources, and practices for greater coordination and impact at a systems level.

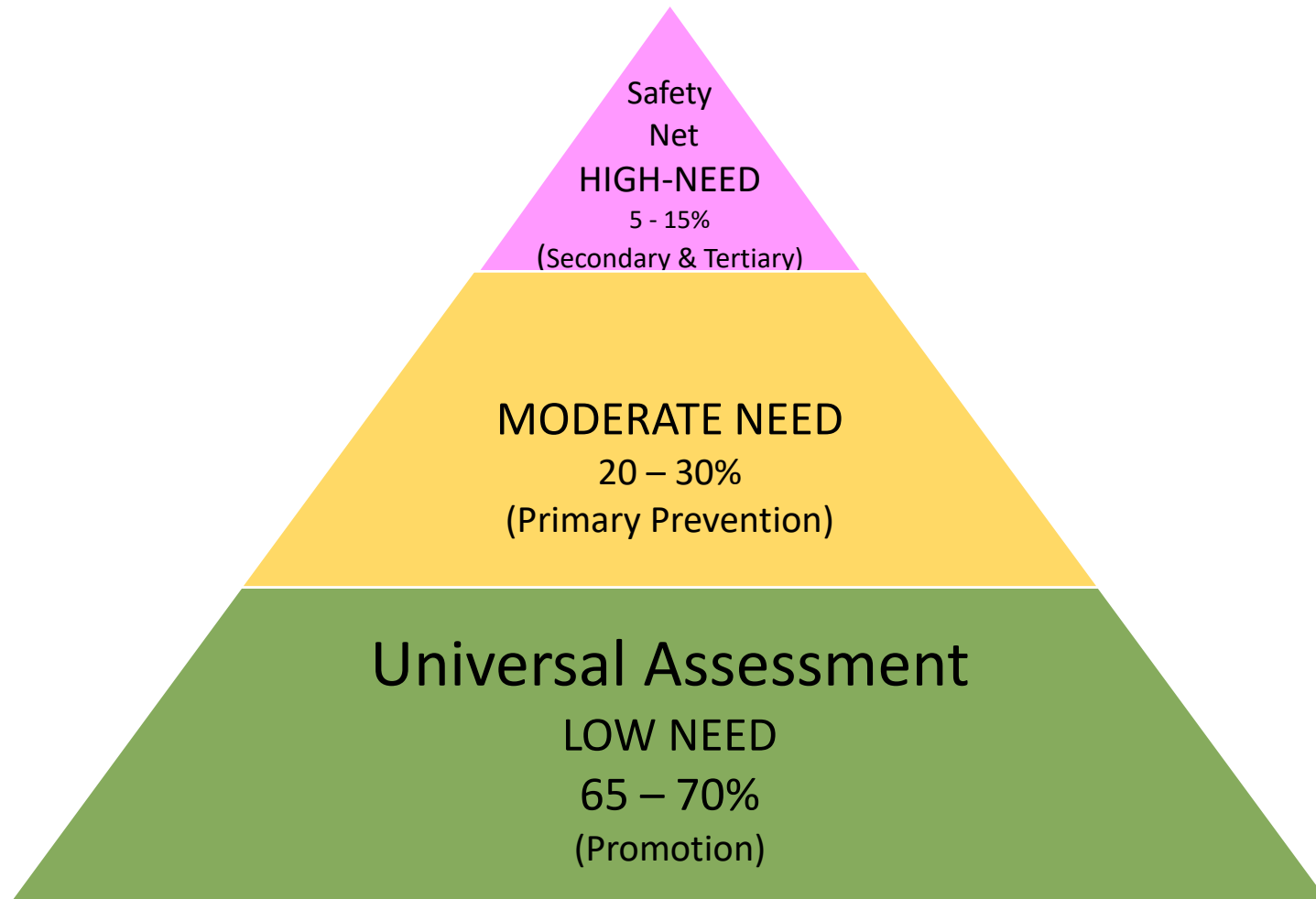
**Together, we advocate** locally and statewide for policies and investments that remove barriers to access and engagement, elevate quality, and advance equity.

# Collaborative Partners





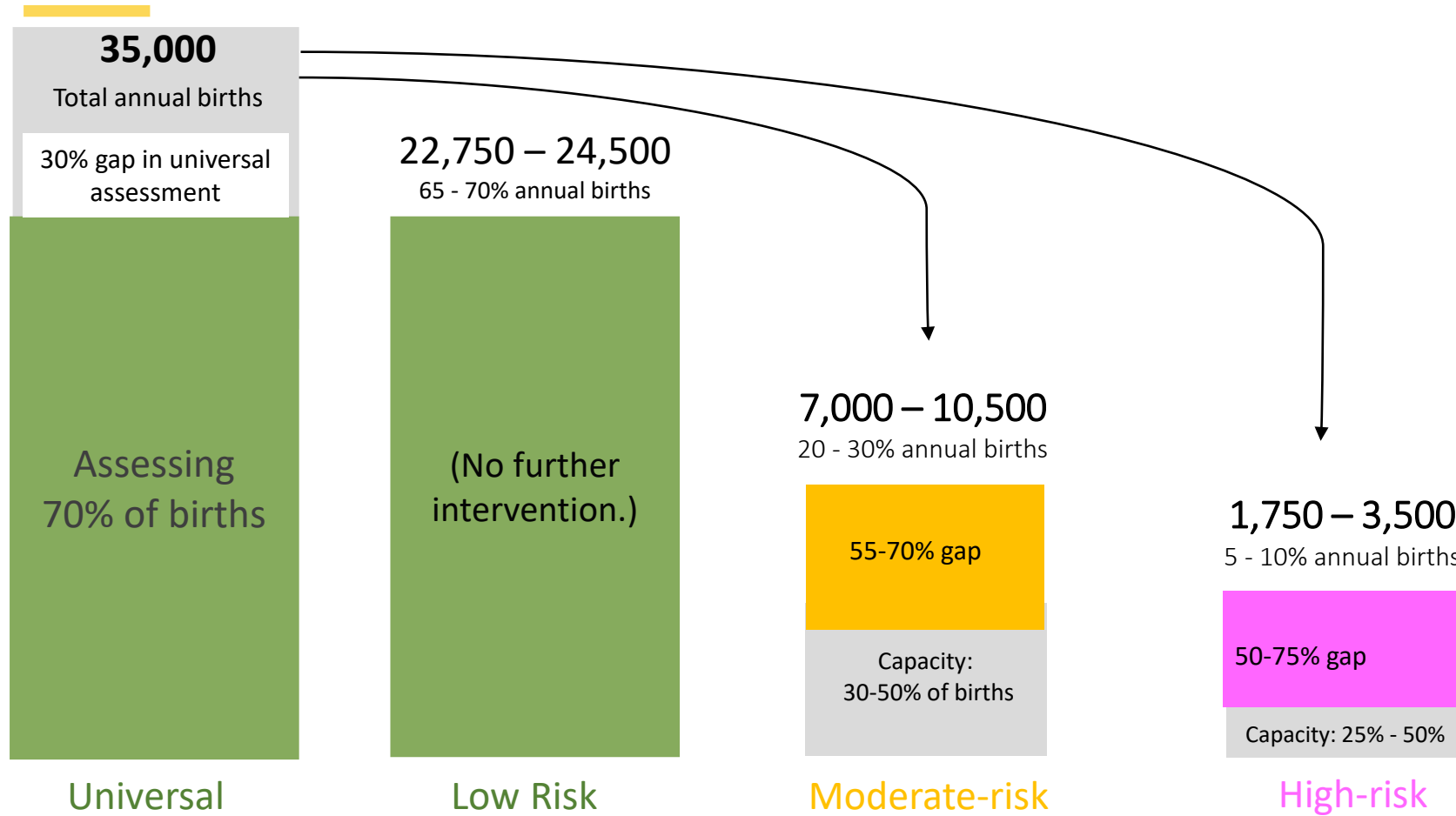
# Landscape Analysis



The Landscape Analysis estimated the needs for Prenatal - 3 services based on:

- 35,000 estimated annual births in Orange County
- Analysis of assets/risk factors from Strong Start Index and Conditions of Children Report

# Landscape Analysis: Need vs. Capacity



- Our system of care should have the capacity to support 14,000 families or 40% of births
- Current capacity is 30 percent or 4,320 families
- System gap is estimated at approximately 10,000 families

## Current Understanding of HV capacity (Based on FY 2021/22 Funding)

*\*Estimates of need based on 2019 Data Strong Start Index and other community data. First 5 assesses approximately 68% of all births in OC through the Bridges hospital network.*

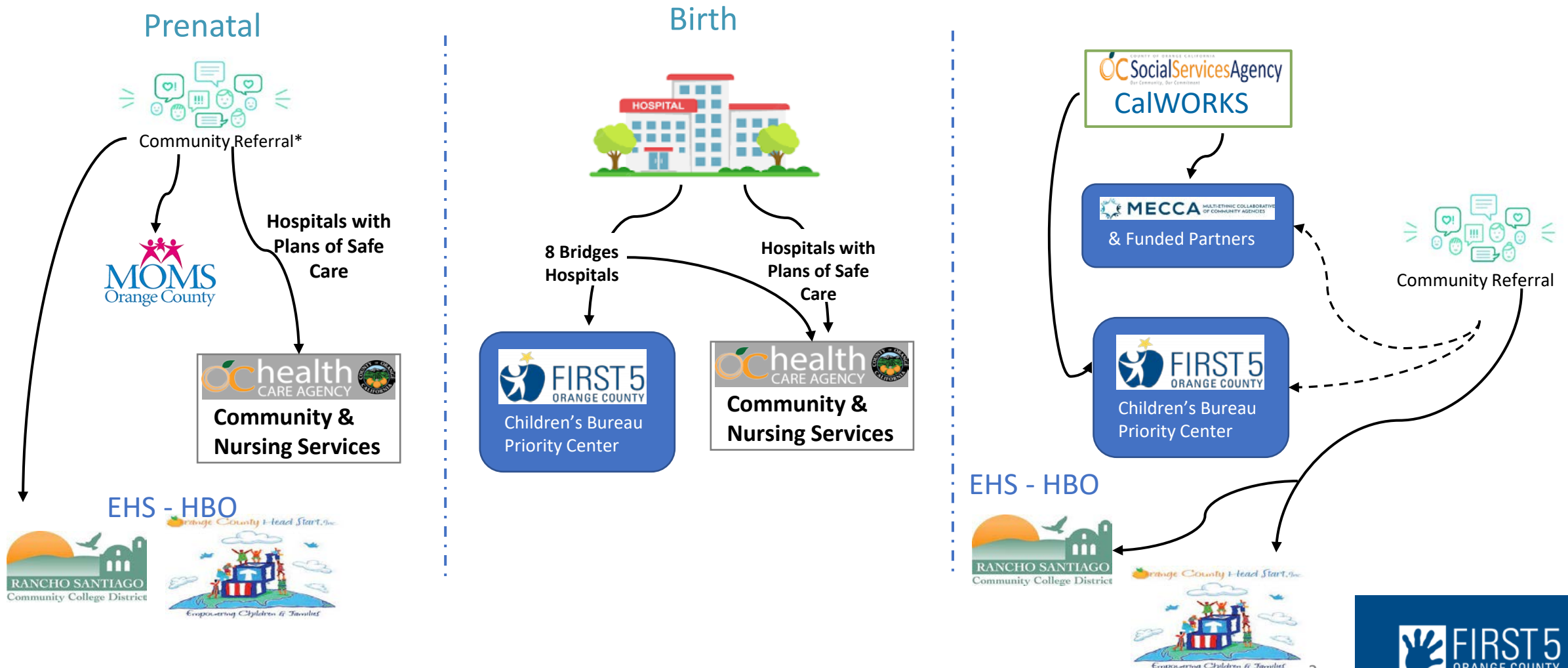
# Prioritize & Advance System Change Opportunities

	Objective	Progress
<b>Provider Cohort Learning</b>	<ul style="list-style-type: none"><li>• Expand knowledge</li><li>• Promote informal networking</li><li>• Promote a system mindset</li></ul>	<ul style="list-style-type: none"><li>• Launched first cohort learning sessions in September and October 2022 with a focus on safe return to in-person work.</li><li>• Completed two trainings with a total of 121 home visitors participating</li><li>• Developing additional sessions based on participant surveys and feedback</li></ul>

# Prioritize & Advance System Change Opportunities

	Objective	Progress
<b>Referral Pathways</b>	<ul style="list-style-type: none"><li>• Streamline access</li><li>• Support best fit</li><li>• Increase service utilization</li></ul>	<ul style="list-style-type: none"><li>• Developed updated inventory of existing home visiting programs, eligibility criteria, competencies, and capacity</li><li>• Developed agreements among providers to facilitate referrals and program utilization</li><li>• Working with SSA to develop processes and protocols to improve participation in CalWORKs HV</li></ul>

# Enable “easy and equitable access” throughout the Prenatal - 3 Period



\* Inclusive of CBOs, health providers, and more informal networks



# Key Take Aways

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- Current system has insufficient capacity to meet the needs of families with both moderate and higher risk needs
- Significant growth in home visiting funding, administrators, and providers over the last five years has created new capacities to meet OC's diverse family needs **AND** requires better coordination of these services into a system of care to maximize existing resources and meet family needs
- The COVID-19 pandemic was a significant challenge to maintaining and launching home visiting programs



# Priorities for 2023

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- **Referral Pathways**

- Pilot and test voluntary expectations among providers to enable timely referrals to programs that match to family needs
- Continue to work with SSA to improve referrals and engagement in CalWORKs home visiting

- **Provider Cohort Learning**

- Continue to host convenings to strengthen skills among home visitors and strengthen partnerships among providers
- Target is two additional sessions before June 30 responsive to provider needs

- **Evaluate Infrastructure Needs and Options to Better Coordinate Referrals**

- Assess feasibility of creating a backbone or “hub” entity to coordinate referrals

- **Continue to Identify and Elevate Policy Challenges and Remedies**

# Will Building and Policy Change

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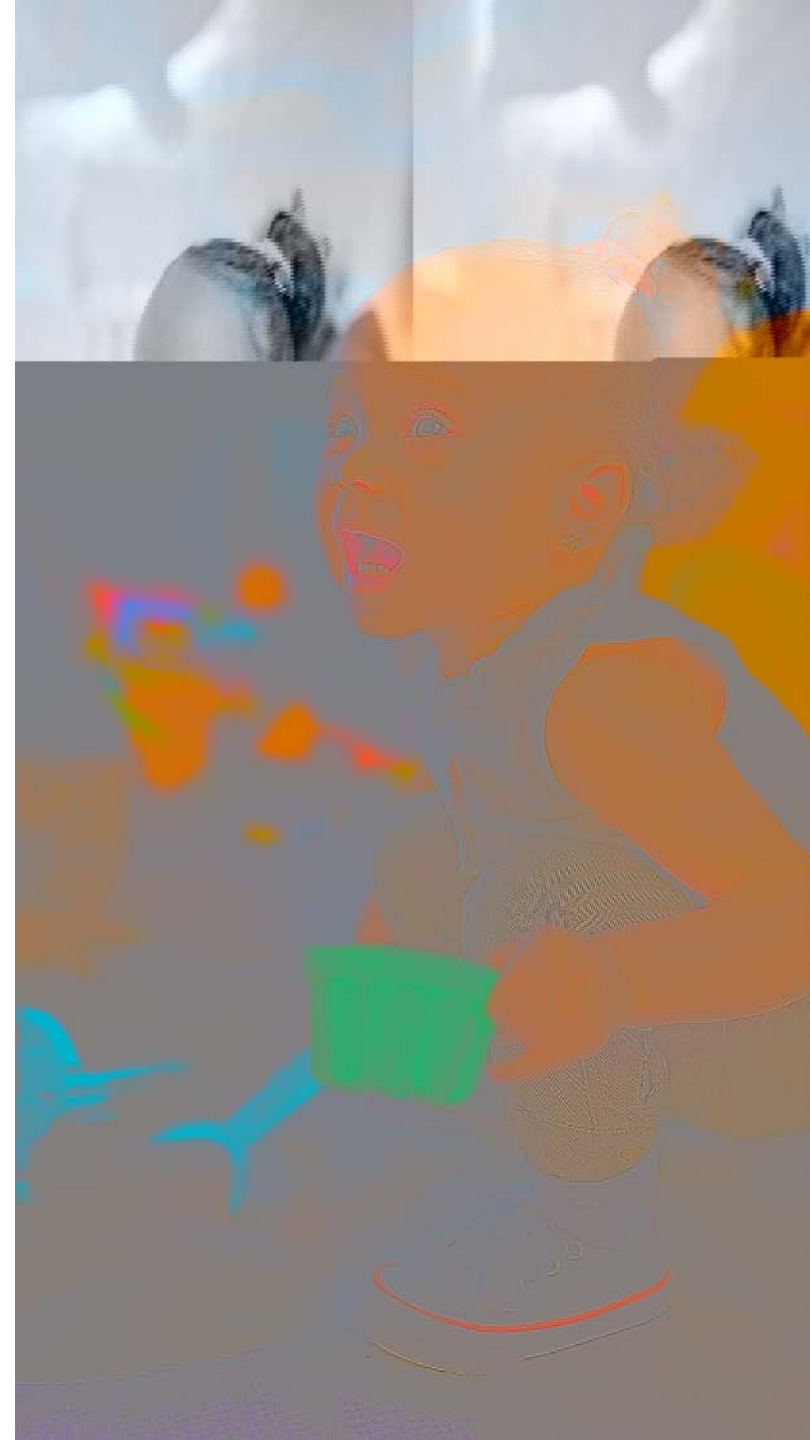
- Elevate the Need to Expand Home Visiting Services
  - Family First Prevention Services Act
  - Mental Health Services Act
- Improve Rates of Participation for CalWORKs Home Visiting
  - Working with MECCA (other subcontractor) and SSA to streamline outreach
- Advocate for Reauthorization of Maternal Infant Early Childhood Home Visiting
  - Outreach to Federal Delegation



# Practice Change

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- Expanding the system capacity in the short term will be challenging, given the fiscal outlook
- Multiple early intervention strategies are necessary to meet diverse family needs
- A different service delivery than Home Visiting may be more effective at reaching and engaging families
- There will be a First 5 Orange County funded strategies presentation in February



**CHILDREN AND FAMILIES COMMISSION OF ORANGE COUNTY**

**RESOLUTION NO. \_\_\_-23-C&FC**

**March 1, 2023**

**A RESOLUTION OF THE CHILDREN AND FAMILIES COMMISSION OF ORANGE COUNTY DIRECTING THE PRESIDENT/CEO AND COMMISSION COUNSEL TO PREPARE AND NEGOTIATE AN AGREEMENT WITH FIRST 5 CALIFORNIA FOR HOME VISITING SERVICES; AND AUTHORIZING APPROVAL AND EXECUTION OF SUCH AGREEMENT ON BEHALF OF THE COMMISSION**

**WHEREAS**, in order to facilitate the creation and implementation of an integrated, comprehensive, and collaborative system of information and services to enhance optimal early childhood development, the legislature adopted legislation set forth in the California Children and Families Act of 1998, Health and Safety Code Section 130100, *et seq.* (as amended, the “Act”) implementing the Children and Families First Initiative passed by the California electorate in November, 1998 and establishing the California Children and Families Commission and County Children and Families Commissions, including this Children and Families Commission of Orange County (“Commission”); and

**WHEREAS**, Commission adopted its Strategic Plan to define how funds authorized under the Act and allocated to the Commission should best be used to meet the critical needs of Orange County’s children prenatal to five years of age as codified in the Act; and

**WHEREAS**, Commission desires to enter into an agreement (hereinafter referred to as the “Agreement”) with the First 5 California (hereinafter referred to as “Contractor”) for home visiting services;

**WHEREAS**, the Commission desires to enter into the Agreement (“Agreement”) with Contractor for the terms and in the amounts as specified in the March 1, 2023 staff report for this Agenda Item; and

**WHEREAS**, Commission desires to enter into the Agreement with Contractor in furtherance of the purposes of the Act and the Strategic Plan on the terms and conditions set forth in the Agreement; and

**WHEREAS**, Commission has reviewed the staff report for the March 1, 2023 Commission meeting relating to the scopes of services to be provided and hereby finds and determines that the proposed Agreement is in furtherance of and consistent with the Commission’s Strategic Plan; and

**WHEREAS**, Commission desires to authorize the Commission Chair and Commission Clerk to execute the Agreement with the Contractor in the amount and for the terms as specified in the March 1, 2023 staff report for this Agenda Item;

**NOW, THEREFORE, BE IT RESOLVED BY THE COMMISSIONERS OF THE CHILDREN AND FAMILIES COMMISSION OF ORANGE COUNTY AS FOLLOWS:**

**Section 1** Commission finds and determines the foregoing Recitals are true and correct and are a substantive part of this Resolution.

**Section 2** Commission authorizes the President/CEO, or designee, and Commission Counsel to prepare and negotiate the Agreement with the Contractor to in the amounts and for the terms consistent with the March 1, 2023 staff report and scope of services referenced therein.

**Section 3** The Agreement will be on the form provided by the Contractor and shall be reviewed and approved by the President/CEO, or designee, and Commission Counsel, or designee. The approval by the President/CEO, or designee, of the Agreement shall be conclusively evidenced by the execution of such Agreement by the Commission Chair and delivery thereof to the Commission Clerk.

**Section 4** Commission hereby approves the Agreement with Contractor in the amounts and for the terms as specified in the March 1, 2023 staff report for this Agenda Item.

**Section 5** The Commission Chair and the Clerk of the Commission are hereby authorized to execute and attest, respectively, the Agreement on behalf of the Commission.

**Section 6** A copy of the Agreement when executed by the Commission Chair and attested by the Clerk of the Commission shall be appended hereto as a part of Exhibit A to this Resolution. Exhibit A is hereby fully incorporated as a part of this Resolution by this reference and made a part hereof. The final executed Agreement shall be placed on file in the office of the Clerk of the Commission.

**Section 7** In addition to the authorization of Section 2 above, the President/CEO, or designee, is hereby authorized, on behalf of the Commission, (i) to sign all documents necessary and appropriate to carry out and implement the Agreement, including any Amendment(s); (ii) to cause the issuance of warrants; (iii) to administer the Commission's obligations, responsibilities, and duties to be performed under such Agreement and any Amendment(s); and (iv) during the term thereof to provide waivers, administrative interpretations, and minor modifications of the provisions of such Amendment(s) in the furtherance thereof.

**Section 8** The Clerk of the Commission shall certify to the adoption of this Resolution.

The foregoing resolution was passed and adopted by the following vote of the Children and Families Commission of Orange County on March 1, 2023 to wit:

AYES Commissioners: \_\_\_\_\_

NOES Commissioner(s): \_\_\_\_\_

EXCUSED Commissioner(s): \_\_\_\_\_

ABSTAINED Commissioner(s): \_\_\_\_\_

\_\_\_\_\_  
CHAIR

STATE OF CALIFORNIA )  
 )  
COUNTY OF ORANGE )

I, ROBIN STIELER, Clerk of the Commission of Orange County, California, hereby certify that a copy of this document has been delivered to the Chair of the Commission and that the above and foregoing Resolution was duly and regularly adopted by the Children and Families Commission of Orange County.

**IN WITNESS WHEREOF**, I have hereto set my hand and seal.

\_\_\_\_\_  
ROBIN STIELER  
Clerk of the Commission, Children and Families  
Commission of Orange County, County of Orange,  
State of California

Resolution No: \_\_-23-C&FC

Agenda Date: March 1, 2023

Item No. \_\_



I certify that the foregoing is a true and correct copy of the Resolution adopted by the

ROBIN STIELER, Clerk of the Commission

By: \_\_\_\_\_  
Deputy

**EXHIBIT A TO RESOLUTION OF COMMISSION**

(Attach copy(ies) of final executed Agreement)

**DATE:** February 23, 2023

**TO:** First 5 Orange County

**FROM:** Kimberly Goll, President/CEO

A handwritten signature in black ink, appearing to read "Kimberly Goll".

**ACTION:** Receive Presentation on Strategic and Long-Term Financial Planning

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At the February Board meeting, staff presented the Long-Term Financial Plan for discussion regarding the recent ban on flavored tobacco products and the impact on future First 5 revenues and the associated reductions to expenditures. The goal of this agenda item and presentation is to build consensus among Board Members on criteria, timing, and level of budget cuts to align expenditures with revenue.

**ATTACHMENT:**

1. Strategic and Long-Term Financial Planning Presentation

**CONTACT:** Kimberly Goll



# First 5 OC Strategic and Long-Term Financial Planning

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Special Meeting

March 1, 2023

# Intent

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*Build consensus among Board members on criteria, timing, and level of budget cuts to align expenditures with revenue.*



# Agenda

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- **Context for Discussion**
  - Long-Term Financial Plan Projected Spending
  - Strategic Plan Cycle
  - Direct Service & Systems Work
- **Investment Overview by Initiative**
- **Discussion of Reduction Criteria**
- **Scenario Planning**

# Projected Revenue

First 5 Orange County Projected Revenue (in millions)									
	FY 22/23	FY 23/24	FY 24/25	FY 25/26	FY 26/27	FY 27/28	FY 28/29	FY 29/30	FY 30/31
No Flavor Ban (% change from prior year)	\$24.35	\$23.66 -2.8%	\$23.28 -1.6%	\$22.90 -1.6%	\$22.10 -3.5%	\$21.33 -3.5%	\$20.58 -3.5%	\$19.86 -3.5%	\$19.17 -3.5%
With Flavor Ban (% change from prior year)	\$20.48 -15.0%	\$17.94 -12.4%	\$17.07 -4.9%	\$16.57 -2.9%	\$16.14 -2.6%	\$15.65 -3.0%	\$15.17 -3.0%	\$14.76 -2.7%	\$14.35 -2.8%

# Projected Fund Balance Reserves

First 5 Orange County Projected Fund Balance (in millions)

Estimated	FY 22/23	FY 23/24	FY 24/25	FY 25/26	FY 26/27	FY 27/28	FY 28/29	FY 29/30	FY 30/31	FY 30/31
<b>Beginning Fund Balance</b>	\$42.9	\$42.6	\$39.3	\$34.9	\$29.6	\$23.6	\$16.7	\$8.9	\$0.3	-\$9.2
Total Revenues	\$24.1	\$18.3	\$17.4	\$16.9	\$16.5	\$16.0	\$15.5	\$15.1	\$14.7	\$14.3
<i>Total Expenses</i>	-\$24.3	-\$21.6	-\$21.9	-\$22.2	-\$22.5	-\$22.9	-\$23.3	-\$23.7	-\$24.1	-\$24.6
<b>Ending Fund Balance</b>	\$42.6	\$39.3	\$34.9	\$29.6	\$23.6	\$16.7	\$8.9	\$0.3	-\$9.2	-\$19.5
<i>Expenses over Revenue</i>	-\$0.3	-\$3.3	-\$4.5	-\$5.3	-\$6.0	-\$6.9	-\$7.8	-\$8.6	-\$9.4	-\$10.3

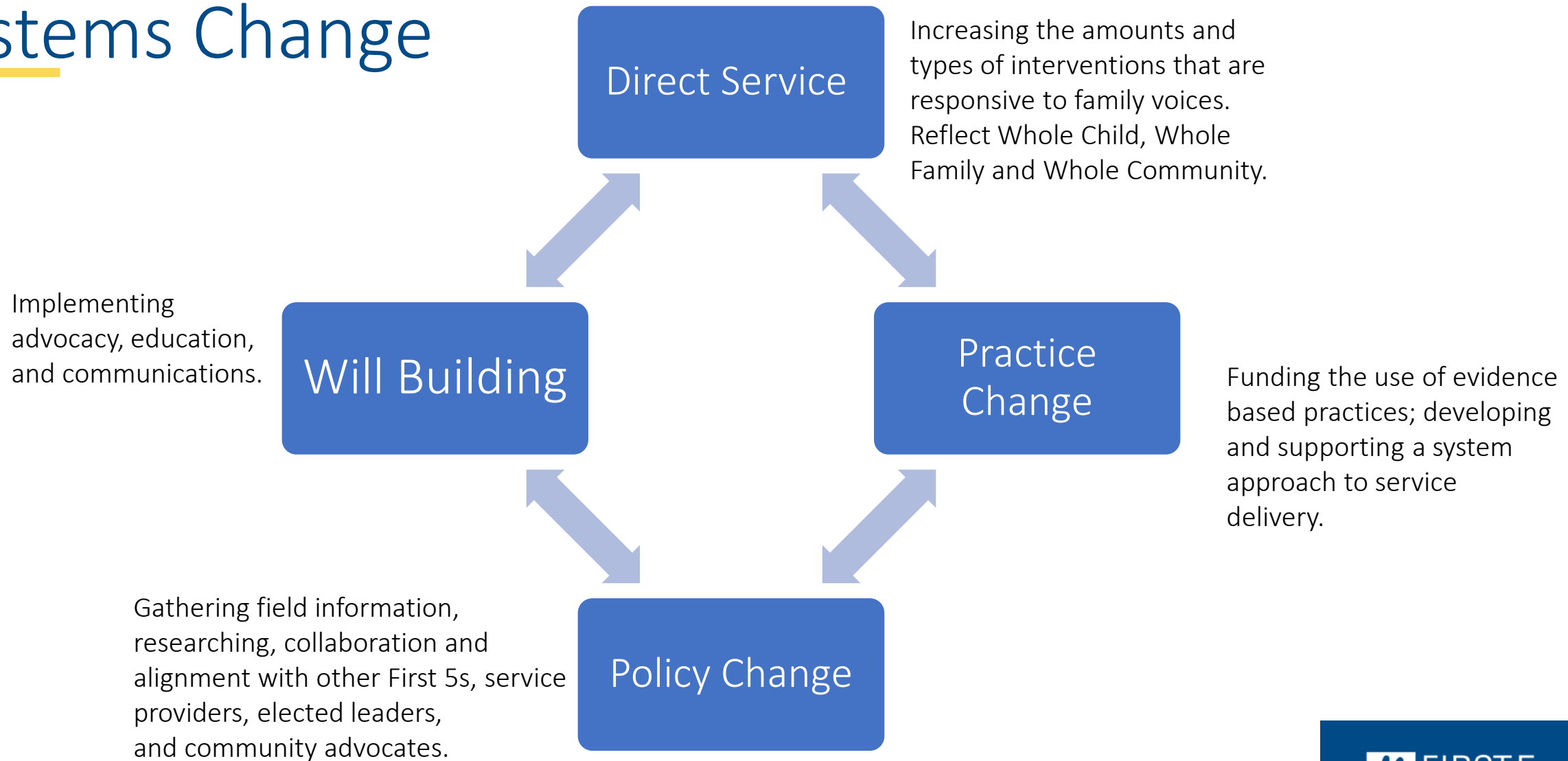
# Questions and Clarification

# Strategic Plan Cycle

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- Currently using a 5-year Strategic Plan cycle with required annual review
  - 2021-22 through 2025-2026
  - 2026-27 through 2030-2031
  - 2031-32 through 2035-2036
- Action Plan Organization
  - Internal
  - Equity-Family Engagement
  - Well Child Visits and Developmental Screening
  - Family Strengthening
  - Child Care
- Funding agreements do not match up with Strategic Planning cycles

# Systems Change



# Examples

## Healthy Steps Implementation

- Direct Service: expansion of behavioral health services in clinics
- Practice Change: transition to evidence based model for screenings and behavioral/mental health services
- Will Building: Whole Family approach to services is better care
- Policy: Dyadic Care benefit included in MediCal Benefit

## Detect & Connect OC

- Direct Service: increase the number of children screened with a validated tool
- Practice Change: Quality Improvement approach to high volume medical practices
- Will Building: collaborative of system partners critical to expanding screening and intervention
- Policy Change: advocacy about the importance of conducting a developmental screening at the prescribed intervals and with a validated tool, incentive payments (Prop 56), monitoring requirement as of 2023

# Questions and Clarifications



# Current Initiatives

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- Well-Child Visits and Developmental Screenings
- Hospital Referral Network
- Home Visiting
- Early Relational Health
- Homeless Prevention
- School Districts (including EDI)
- Infant and Toddler Child Care
- Pediatric Dental
- Engaged Neighborhoods & Family Ambassadors

# Strong Alignment with Strategic Plan

## Well-Child Visits & Developmental Screenings

- \$1.32 million funded by First 5 OC annually
- \$5 million in one-time Systems Building funds
- \$8.7 million in IGT funding through DHCS
- Additional \$3.2 million returned locally for programs
- Contracts terminate June 30, 2023 - August 2, 2025

## Child Care

- \$0.4 million funded by First 5 OC annually
- \$1.0 million in annual funding from F5 CA
- \$1.4 million in total annual funding
- Contracts terminate June 30, 2023

## Hospital Referral Network

- \$1.55 million funded by First 5 OC annually
- Contracts terminate June 30, 2023

## Home Visiting

- \$3.89 million funded by First 5 OC annually
- \$2.00 million annually from SSA CalWORKs
- \$5.89 million in total annual funding
- Current F5OC contracts terminate June 30, 2023 and June 30, 2024

## Early Relational Health

- \$385,000 funded by First 5 OC annually
- \$6 million in IGT funding through multiple contracts with DHCS
- Additional \$6.5 million estimated returned locally for programs
- Contracts terminate June 30, 2023

## Engaged Neighborhoods & Family Ambassadors

- \$730,000 funded by First 5 OC annually
- Contracts terminate June 30, 2023

# Modest Alignment with Strategic Plan

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- Homeless Prevention
  - \$1.17 million funded by First 5 OC annually
  - \$7 million in one-time Systems Building funds used since 2012
  - Current contracts terminate June 30, 2023 and June 30, 2024
- School District (including EDI)
  - \$6.08 million funded by First 5 OC annually
  - Current contracts terminate June 30, 2024
- Pediatric Dental
  - \$20 million in First 5 OC one-time Systems Building funds used since 2012
  - Current contracts terminate June 30, 2023

# Other Expenditures

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- **Policy and Partnership** – \$592,000 in annual funding for Fiscal Year 2022-2023
- **Evaluation and Data Platforms** – \$606,000 in annual funding for Fiscal Year 2022-2023
- **Communications** – \$143,000 in annual funding for Fiscal Year 2022-2023
- **Kid Builders** – \$115,000 in annual funding

Current contracts terminate June 30, 2023

# Questions and Discussion

# Scenario A

Projected Fund Balance in Millions										
No Systems Buidling contribution and \$7 million in cuts timed with Strategic Plan cycle										
Estimated	FY 22/23	FY 23/24	FY 24/25	FY 25/26	FY 26/27	FY 27/28	FY 28/29	FY 29/30	FY 30/31	FY 31/32
<b>Beginning Fund Balance</b>	\$42.90	\$42.70	\$39.40	\$35.20	\$30.50	\$28.50	\$26.00	\$23.00	\$19.60	\$15.48
Total Revenues	\$24.10	\$18.30	\$17.40	\$16.90	\$16.50	\$16.00	\$15.50	\$15.10	\$14.70	\$14.30
<i>Total Expenses</i>	-\$24.30	-\$21.60	-\$21.60	-\$21.60	-\$18.50	-\$18.50	-\$18.50	-\$18.50	-\$18.50	-\$17.00
<i>Expenses over Revenue</i>	-\$0.20	-\$3.30	-\$4.20	-\$4.70	-\$2.00	-\$2.50	-\$3.00	-\$3.40	-\$3.80	-\$2.70
<b>Ending Fund Balance</b>	\$42.70	\$39.40	\$35.20	\$30.50	\$28.50	\$26.00	\$23.00	\$19.60	\$15.80	\$13.10

# Scenario B

Projected Fund Balance in Millions										
\$4 million allocation from Systems Building account and \$7 million in cuts										
Estimated	FY 22/23	FY 23/24	FY 24/25	FY 25/26	FY 26/27	FY 27/28	FY 28/29	FY 29/30	FY 30/31	FY 31/32
<b>Beginning Fund Balance</b>	\$46.9	\$46.7	\$43.4	\$40.9	\$39.9	\$38.5	\$37.0	\$35.2	\$33.4	\$30.8
Total Revenues	\$24.1	\$18.3	\$17.4	\$16.9	\$16.5	\$16.0	\$15.5	\$15.1	\$14.7	\$14.3
<i>Total Expenses</i>	-\$24.3	-\$21.6	-\$19.9	-\$17.9	-\$17.9	-\$17.5	-\$17.3	-\$17.3	-\$17.3	-\$17.3
<i>Expenses over Revenue</i>	-\$0.2	-\$3.3	-\$2.5	-\$1.0	-\$1.4	-\$1.5	-\$1.8	-\$2.2	-\$2.6	-\$3.0
<b>Ending Fund Balance</b>	\$46.7	\$43.4	\$40.9	\$39.9	\$38.5	\$37.0	\$35.2	\$33.0	\$30.8	\$27.8

# Scenario C

Projected Fund Balance in Millions										
\$4 million allocation of Systems Building account and \$6.8 million in cuts over all plan years										
Estimated	FY 22/23	FY 23/24	FY 24/25	FY 25/26	FY 26/27	FY 27/28	FY 28/29	FY 29/30	FY 30/31	FY 31/32
<b>Beginning Fund Balance</b>	\$46.90	\$46.70	\$43.40	\$39.80	\$36.2	\$32.7	\$29.20	\$25.70	-\$33.4	\$19.00
Total Revenues	\$24.10	\$18.3	\$17.40	\$16.90	\$16.50	\$16.00	\$15.50	\$15.10	\$14.70	\$14.30
<i>Total Expenses</i>	-\$24.30	-\$21.6	-\$21.0	-\$20.50	-\$20.00	-\$19.50	-\$19.00	-\$18.50	-\$18.00	-\$17.5
<i>Expenses over Revenue</i>	-\$0.20	-\$3.30	\$3.60	\$3.60	-\$3.50	-\$3.50	-\$3.50	-\$3.40	-\$3.30	-\$3.20
<b>Ending Fund Balance</b>	\$46.70	\$43.40	\$39.80	\$36.20	32.70	\$29.20	\$25.70	\$22.30	\$19.00	\$15.80



# Staff Recommendations

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- Start reductions in FY 2023-24
- Use \$4 million of one-time Systems Building funding to offset reductions
- Reduce expenditures by approximately \$7 million over term of Long-Term Financial Plan
- Focus initial reductions on Initiatives less aligned with Strategic Plan goals
- Terminate the HomeAid escrow account and return balance of approximately \$1 million to First 5 OC
- Investigate other revenues from the outside sources (e.g., MediCal billing, Intergovernmental Transfers)

# Discussion on Criteria for Cuts

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- Strong alignment with existing Strategic Plan
- Opportunities to leverage existing First 5 infrastructure, knowledge, partnerships
- First 5 is uniquely positioned to address the problem
- An investment that aligns with family-voiced needs or concerns and addresses disparities
- High likelihood that First 5 investments can make systemic change

# Questions and Discussion